



NEWS RELEASE
For Immediate Release
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Access Point, Verizon sign Commercial Services Agreement

Contract represents success in protecting and solidifying Access Point's customer base

(Cary, NC) – Access Point, Inc., a privately-held business telecommunications company, has successfully negotiated a long-term Commercial Services Agreement with Verizon (NYSE: VZ) to continue to provide local phone services in Connecticut, Delaware, Maryland, New Hampshire, New Jersey, New York, Pennsylvania, Virginia, and West Virginia. This contract is a happy ending to the uncertainty following the FCC's Triennial Review Remand Order.

Access Point Inc. worked with Verizon to hammer out an equitable agreement that benefits Access Point's local customer base, forges a strong relationship with Verizon, and offers room for growth. "This Commercial Services Agreement represents a very positive milestone for Access Point in terms of our ongoing growth and commitment to offering the best in telecommunications services to our business clients," said Richard Brown, Chief Executive Officer.

About Access Point, Inc.

Access Point is a privately-held CLEC offering integrated communications services to small- and medium-sized businesses. We provide these services by utilizing the networks of several of the most established facilities-based Local Exchange Carrier (LEC) and Inter-exchange Carrier (IXC) companies in our industry.

Headquartered in Cary, North Carolina, the company was founded in 1996. Since inception, we have positioned ourselves to be an alternative for businesses that want superior, personalized attention and quality customer service along with competitive market pricing. Our product portfolio today reflects the results of this philosophy. In addition to our well-established local and long-distance services, we offer VoicePoint VoIP, Integrated Access T-1 services; AccessPipe broadband data and internet services; managed services including VPN and firewall; conferencing solutions for audio, web, and video; and a range of partner programs. We deliver these services to our customers with the support of our consolidated billing platform that combines all of our services into one easy-to-understand invoice. Backed by our solid partnerships with established local and long distance companies, Access Point is active in most east coast states.

Access Point... Accessible Business Telecom.

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