



NEWS RELEASE
For Immediate Release
March 18, 2005

Access Point signs Commercial Services Agreement with BellSouth

Contract protects current customers and ensures the company's long-term growth

(Cary, NC) – Access Point, Inc., a privately-held business telecommunications company, has successfully negotiated a long-term Commercial Services Agreement with BellSouth (NYSE: BLS) to continue to provide local phone services in Alabama, Georgia, Florida, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee. This contract offers a welcome resolution to the uncertainty following the FCC's Triennial Review Remand Order.

Access Point Inc. has been working closely with BellSouth for several months to craft an equitable agreement that protects Access Point's local customer base, solidifies the relationship with BellSouth, and offers room for growth. "With the new Commercial Services Agreement in place, Access Point is poised to extend into 2005 the excellent growth and profitability trends that marked 2004," said Robin Byers, Chief Operating Officer. "Now that a solid agreement is in place, we can continue to focus on what we do best: telecommunications services for businesses that expect great service and personal attention."

About Access Point, Inc.

Access Point is a privately-held CLEC offering integrated communications services to small- and medium-sized businesses. We provide these services by utilizing the networks of several of the most established facilities-based Local Exchange Carrier (LEC) and Inter-exchange Carrier (IXC) companies in our industry.

Headquartered in Cary, North Carolina, the company was founded in 1996. Since inception, we have positioned ourselves to be an alternative for businesses that want superior, personalized attention and quality customer service along with competitive market pricing. Our product portfolio today reflects the results of this philosophy. In addition to our well-established local and long-distance services, we offer VoicePoint VoIP, Integrated Access T-1 services; AccessPipe broadband data and internet services; managed services including VPN and firewall; conferencing solutions for audio, web, and video; and a range of partner programs. We deliver these services to our customers with the support of our consolidated billing platform that combines all of our services into one easy-to-understand invoice. Backed by our solid partnerships with established local and long distance companies, Access Point is active in most east coast states.

Access Point... Accessible Business Telecom.

Contact: Kim Flint
kim.flint@accesspointinc.com
1-877-419-4274 x. 2036
fax 1-919-851-5422
<http://www.accesspointinc.com>